

**Sonoma West Medical Center**  
**Profit & Loss YTD Comparison**  
**May 2018**

	May 18	Jul '17 - May 18
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 · Gross Charges</b>		
4000.01 · Inpatient - Self Pay	440,921.38	5,602,769.22
4000.02 · Inpatient - Comm - HMO/PPO	135,615.25	1,172,912.35
4000.03 · Inpatient- Medicare Manag. Care	47,101.67	1,285,353.04
4000.04 · Inpatient - Medicare-Tradit.	879,637.96	12,741,897.08
4000.05 · Inpatient - MediCal-Manag. Care	695,719.16	9,153,323.94
4000.06 · Inpatient - MediCal-Tradit.	0.00	168,086.50
4000.41 · Outpatient - Self Pay	16,792.70	103,223.65
4000.42 · Outpatient - Comm - HMO/PPO	383,821.53	3,754,923.57
4000.43 · Outpatient-Medicare Manag. Care	108,964.01	980,983.20
4000.44 · Outpatient - Medicare-Tradit.	668,271.53	4,545,662.01
4000.45 · Outpatient-Medi/Cal-Manag. Care	692,771.39	4,349,421.25
4000.46 · Outpatient -MediCal Tradit.	25,739.91	257,471.38
4001.01 · Outpatient Toxicology	681,500.00	146,248,955.88
<b>Total 4000 · Gross Charges</b>	<b>4,776,856.49</b>	<b>190,364,983.07</b>
<b>4100 · Allowances</b>		
4100.00 · Adjustments to Revenue	-3,720,351.00	-26,315,453.81
4200.01 · Inpatient - Self Pay	0.00	0.00
4200.50 · Inpatient - MediCal-Manag. Care	0.00	-640,000.00
4500.01 · Adjustment to RevenueToxicology	0.00	-114,164,825.09
4550.00 · Bad Debt Adjustments	382,115.15	1,568,968.88
4600.70 · Patient Refund	0.00	-2,395.01
<b>Total 4100 · Allowances</b>	<b>-3,338,235.85</b>	<b>-139,553,705.03</b>
<b>4700.00 · Misc Income</b>		
4700.41 · SWMC donations	100.00	1,332,395.00
4700.43 · Other Donors	0.00	50.00
4700.44 · Misc. Income	1,034.00	7,907.85
4700.45 · Breadcrumb Revenue	0.00	466.56
4700.46 · Medical Records Revenue	0.00	989.94
4700.47 · Patient Revenue	25,558.44	22,204.44
4700.48 · PRIME grant	0.00	190,786.21
4700.49 · Grants	44,468.73	44,468.73
4700.00 · Misc Income - Other	24,412.98	57,659.85
<b>Total 4700.00 · Misc Income</b>	<b>95,574.15</b>	<b>1,656,928.58</b>
<b>Total Income</b>	<b>1,534,194.79</b>	<b>52,468,206.62</b>
<b>Gross Profit</b>	<b>1,534,194.79</b>	<b>52,468,206.62</b>
<b>Expense</b>		
<b>5000 · Salaries</b>		
5000.09 · Salaries- Other	952,214.89	10,852,799.41
<b>Total 5000 · Salaries</b>	<b>952,214.89</b>	<b>10,852,799.41</b>
5000.12 · EE Benefit-Health/Vis/Den/ILife	128,852.62	919,464.72
<b>5001 · Employee Benefits</b>		
5000.10 · Payroll Taxes	73,883.32	923,932.90
5000.13 · Worker's Comp	11,185.86	166,813.51
5001 · Employee Benefits - Other	760.00	760.00
<b>Total 5001 · Employee Benefits</b>	<b>85,829.18</b>	<b>1,091,506.41</b>
6000.20 · Professional Fees - Physician	205,349.00	2,170,887.49
6000.21 · Professional Fees - Consulting	46,700.00	295,446.05
6000.23 · Professional Fees - Legal	24,912.50	73,047.56
6000.24 · Professional Fees - Audit	4,200.00	21,680.00
6000.25 · Registry Fees	143,398.27	1,281,808.04
6000.26 · Management Fees	220,000.00	21,781,686.19
6000.55 · Rents & Leases - Bldg	0.00	14,025.00
6000.56 · Rents & Leases - Equipment	35,359.55	223,966.91
6000.62 · Repairs and Maintenance	32,234.25	54,455.15

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<b>6200 · Supplies &amp; Other</b>		
VOID	0.00	0.00
6200.00 · Supplies - Med/Surg	0.00	2,558.70
6200.30 · Rebates	0.00	-5,749.53
6200.32 · Suture & Surgical Needles	431.89	431.89
6200.34 · Surgical Supplies-General	13,371.95	21,205.01
6200.36 · Oxygen & Other Medical Gasses	5,408.24	10,753.14
6200.38 · Supplies - Drugs	29,612.18	402,714.17
6200.41 · Supplies - Lab	35,073.15	514,244.69
6200.42 · Supplies - IMPLANTS	51,189.79	157,805.34
6200.46 · Supplies/Other - Office/Admin	3,425.56	33,362.33
6200.50 · Supplies - Other	11,776.17	372,342.34
6200.51 · Supplies - Facilities	1,293.79	148,513.47
6200.52 · Supplies - FOOD	6,922.29	82,845.86
6200 · Supplies & Other - Other	46,516.71	103,008.94
<b>Total 6200 · Supplies &amp; Other</b>	<b>205,021.72</b>	<b>1,844,036.35</b>
6200.48 · Minor Med Equip/Instruments	-153.68	64,073.31
6200.49 · Minor Non-Med Equip	1,917.91	5,798.67
6400.61 · Purchased Services	159,310.53	1,737,991.77
6400.62 · Purchased Services - Facilities	5,132.94	122,684.12
6400.63 · Linen Services	19,436.51	198,817.15
6400.70 · Finance Charges	-11,742.66	1,817,266.52
6400.71 · Software	-950.59	20,199.36
6600.82 · Depreciation Expense	25,898.34	284,881.74
6600.83 · Tax/ License/ Fees	1,836.22	76,463.55
6600.84 · Interest Expense	-10.35	3,554.77
6600.85 · Insurance	12,328.57	122,378.04
6600.86 · IT-Communication	6,875.61	67,263.45
6600.87 · Travel/Meals/Conference	3,981.59	92,109.95
6600.88 · Marketing	16.33	812.53
<b>6700 · Utilities</b>		
6700.70 · Electricity	23,712.94	244,502.18
6700.77 · Telephone	2,240.54	15,242.93
6700.79 · Water	7,289.07	36,131.72
6700.80 · Other	1,042.45	51,127.34
6700 · Utilities - Other	612.93	5,311.93
<b>Total 6700 · Utilities</b>	<b>34,897.93</b>	<b>352,316.10</b>
<b>6800 · Bad Debt</b>		
6800.00 · Bad Debt Expense	150,000.00	2,576,340.00
<b>Total 6800 · Bad Debt</b>	<b>150,000.00</b>	<b>2,576,340.00</b>
<b>Total Expense</b>	<b>2,492,847.18</b>	<b>48,167,760.31</b>
<b>Net Ordinary Income</b>	<b>-958,652.39</b>	<b>4,300,446.31</b>
<b>Net Income</b>	<b>-958,652.39</b>	<b>4,300,446.31</b>